

The Simple and Fair Expense Policy



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Since we began our “simple and fair” expense policy the response from meeting planners has been extremely positive. They like knowing exactly what is going to be charged with no receipts to pour through, questions about a \$3.47 mini bar charge for water, a \$8.23 meal, etc.

You deserve professional quality when you hire a professional speaker. To make things easier and better for you we have instituted a fair and easy system for expenses. Here is how it works:

1. **You know in advance.** We will let you know, in advance, how much expenses will be for the event. You won't have to wonder. It will all be easy, right up front and easy to understand.
2. **Lodging.** You won't have to worry about all the extra expenses that are associated with a normal business overnight stay. To keep things simple please put the room, tax and other resort fees (if any) directly billed to the master account.
3. **Everything Else.** We cover *everything* else for the one fee that we quote. This will include round trip airfare from Orlando, Florida to your meeting location site. It will also cover ground transportation in Orlando, ground transportation at the event, rental car (if needed), taxi (if needed), tips, meals and *any other expense* that will occur except room and tax. This keeps it simple for us and for you as well.

We will quote the expense fee based on where your meeting will be held, what expenses we'll occur and any discounts we can pass along to you to save you money.

We have found that meeting planners appreciate this policy to make things very simple and also fair. If you have any questions please contact us.

Thank you for the chance to work with you to make your meeting a success.